

NORTHWEST REGION

MISSOURI CAREER GRADES

SEPTEMBER 2022

Sales & Related Occupations

Projected to have the most annual
total job openings

over 1,100

Transportation & Material Moving Occupations

Most grade A and B
annual openings

over 1,000

Legal Occupations

Grade A and B Jobs Concentration

100%

Career Grades are a tool to help make comparisons between occupations. Each occupation is assigned a letter grade from A+ to F based on outlook over the next decade. **Grades are based on a combination of projected total job openings, projected percent growth, and average wages.** Occupations with a grade of A or A+ have above average results in at least two of the three variables, while occupations with a grade of B or B+ have above average results in at least one of the three variables.

The Northwest region is projected to have almost 9,000 annual job openings through 2030. The vast majority (98%) of these openings are in A, B, and C grade occupations. In general, higher graded occupations earn more and have higher growth rates. Grade A occupations earn an average wage that is 52 percent higher than the average wage for all occupations, and are projected to grow over 10 times faster than the average growth rate.

Annual Job Openings and Wages by Career Grades

Grade A

1,091 Job Openings
\$64,967 Average Wage

Grade B

4,829 Job Openings
\$42,640 Average Wage

Grade C







2,917 Job Openings
\$36,747 Average Wage

Top Outlook Occupation Groups


Major Occupation Group	Total Openings	A & B Openings	A & B Concentration
Transportation & Material Moving	1,139	1,075	94%
Food Preparation & Serving Related	986	726	74%
Healthcare Support	671	641	96%
Sales & Related	1,180	619	52%
Production	885	613	69%
Construction & Extraction	385	309	80%
Management	309	296	96%
Installation, Maintenance, & Repair	395	291	74%
Healthcare Practitioners & Technical	300	238	79%
Business & Financial Operations	267	216	81%
Education, Training, & Library	284	205	72%
Building & Grounds Cleaning & Maintenance	240	187	78%
Office & Administrative Support	1,112	165	15%
Farming, Fishing, & Forestry	176	128	73%
Protective Service	177	95	54%

Northwest Top Grade Jobs





Now Typically requires short-term on-the-job training, little to no experience, and/or a high school diploma

Grade	Title	Annual Openings	2020-2030 Growth Rate	Average Wages
B	Retail Salespersons 	502	-2.3%	\$28,177
B+	Home Health & Personal Care Aides 	392	14.2%	\$25,484
B	Fast Food & Counter Workers 	325	-0.5%	\$21,807
B	Laborers & Freight, Stock, & Material Movers, Hand 	236	5.2%	\$30,556
B+	Stockers & Order Fillers 	231	6.3%	\$27,173
B	Waiters & Waitresses	200	2.7%	\$24,280
B	Janitors & Cleaners, Except Maids & Housekeeping Cleaners 	187	-0.1%	\$28,344
B	Customer Service Representatives 	165	-4.3%	\$36,784
B	Farmworkers & Laborers, Crop, Nursery, & Greenhouse	128	3.5%	\$28,884
A	Light Truck or Delivery Services Drivers	105	13.7%	\$43,622

Next Typically requires non-degree certificate, associate degree, apprenticeship, some experience, or moderate- to long-term training

Grade	Title	Annual Openings	2020-2030 Growth Rate	Average Wages
A	Cooks, Restaurant	167	29.3%	\$26,011
B	Heavy & Tractor-Trailer Truck Drivers 	165	0.4%	\$45,439
B	Nursing Assistants 	163	-5.6%	\$28,777
B	Maintenance & Repair Workers, General 	135	-0.6%	\$39,087
B	Miscellaneous Assemblers & Fabricators	117	-8.6%	\$45,352
A	Welders, Cutters, Solderers, & Brazers	93	13.2%	\$40,478
B+	Packaging & Filling Machine Operators & Tenders	89	7.1%	\$36,142
A	First-Line Supervisors of Production & Operating Workers	82	5.5%	\$59,300
B	Food Batchmakers	64	9.2%	\$35,280
A	Sales Representatives, Wholesale & Manufacturing 	58	6.2%	\$57,054

Later Typically requires a bachelor's degree or higher

Grade	Title	Annual Openings	2020-2030 Growth Rate	Average Wages
A+	General & Operations Managers 	148	4.5%	\$81,927
B	Secondary School Teachers, Except Special & Career/Tech. Edu.	107	0.1%	\$44,795
A	Registered Nurses 	107	2.2%	\$64,277
B	Elementary School Teachers, Except Special Education	65	-0.4%	\$43,113
A	Accountants & Auditors	58	4.7%	\$62,926
B+	Project Mngmt. Specialists & Business Op. Specialists, All Other	35	2.3%	\$70,294
A+	Nurse Practitioners	28	42.2%	\$115,467
B	Human Resources Specialists 	26	4.2%	\$54,809
B+	Education Administrators, Elementary & Secondary School	25	0.3%	\$87,530
B	Coaches & Scouts 	24	13.4%	\$47,536

 Flame icon indicates occupations with high numbers of online job ad postings in 2021.

Sources: Bureau of Labor Statistics (BLS) and the Occupational Employment and Wage Statistics (OEWS) program. Occupational projections developed by the Missouri Economic Research and Information Center (MERIC). Lightcast™. Job opening and growth rate data is based on sum of published employment.

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